

Outsourcing...

The cost effective solution to managing projects

What is Outsourcing ?

Outsourcing can mean a lot of different things...

- Specific projects (e.g., "Widget 1.0" project)
- Specific functional areas (e.g., human resources, data processing, payroll)

This presentation is about outsourcing software projects

Outsourcing Software Projects

From Concept to Completion...

- Design
- Development
- Testing
- Support

Outsourcing Software Projects

Dedicated resources & Infrastructure

- Skilled Manpower
- Hardware
- Software
- Connectivity

Outsourcing Model

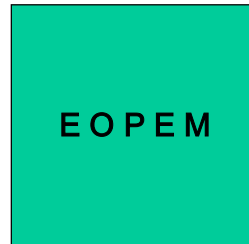
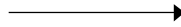
E - eIntegrity

O - Offshore

P - Project

E - Execution

M - Model



E O P E Model

Salient Features

- **Transparent**
- **Flexible**
- **Control**
- **Quality**

E O P E Model

Stage	Client	eIntegrity
Requirement	Primary	Acceptance
Design	Acceptance	Primary
Roadmap	Acceptance	Primary
Milestones	Acceptance	Primary
Final Solution	Acceptance	Primary

E O P E Model - Deliverables

Stage	Client	eIntegrity
Requirement	Req.Def. Doc	Review
Design	Review	Design Doc Test Cases
Roadmap	Review	Project Plan Milestones Deliverables Resources
Milestones	Review	Deliverables
Final Solution	Acceptance Form	Final Delivery

E O P E Model

Advantages

- **Single Point Contact** for each project
- **Clearly identified milestones & deliverables**
- **Regular Status updates**
- **Well documented processes**
- **Standard Templates**
- **Customer Satisfaction**

Outsourcing Contracts

Projects can be executed on the following billing patterns:

- **Time & Material (eg: \$X per hour)**
- **Fixed Price (eg: \$X per Deliverable)**

eIntegrity Solutions

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